

PROPEL

Powered by ENGS Commercial Finance Co.

A NEW STANDARD FOR VENDOR FINANCE

What is **PROPEL**?

Propel is a best-in-class business intelligence equipment finance cloud-based platform that will make closing business for our Vendors easier and faster. This cutting-edge technology delivers speed, simplicity and real-time data reporting, giving our Vendors the control they desire. Propel delivers exceptional efficiency to the equipment finance process to seamlessly address customers' business needs.

The image displays three overlapping screenshots of the PROPEL web application. The top-left screenshot shows a 'Business Information' form with fields for Company Type, Company Name, Federal Tax ID, Dealer City, Principal Name, Phone, Email, Ownership %, Business Address, Years in Business, Years as Equipment Owner, # of Trucks Owned/Leased, and Industry. The top-right screenshot shows a credit application details page for 'Big Truck Transport, Inc.' with fields for Account Name, Close Date (4/15/2020), Total Financed Amount (\$167,311.40), Owner (Roman Gajda), and Salesrep Email (rgajda@engsfinance.com). The bottom-right screenshot shows a 'Dealer Community Dashboard' with a 'Credit Apps Pipeline' funnel chart showing a sum of total financed amount of \$448k, split into \$224k for 'Credit Analysis' and \$224k for 'Docs Gen'. It also features a 'Credit App Summary - Current FY' donut chart showing a sum of total financed amount of \$594k, split into 'Credit Analysis' (\$224k), 'Docs Gen' (\$224k), and 'Submission' (\$146k).

VENDOR BENEFITS:

- Customer contract documents on-demand
- Seamless credit application submission and decisioning
- Vendor ability to instantaneously change and update approved applications
- Real-time reporting and metrics management of customer Loan/Lease lifecycle
- Chat feature to quickly communicate with and send transaction documents to ENGS

INGENUITY IN MOTION

www.engsfinance.com/propel

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